

Julien Barba
Position Partner
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Qualifications

Julien holds a law degree of the Panthéon-Assas University and of the Public Business Law Institute (Institut de Droit Public des Affaires).

Language capabilities

Julien speaks French and English and has a basic knowledge of Kiswahili.

Presentation

Julien is a member of the Paris bar. He focuses his practice on energy projects and regulatory matters with a solid international public law and arbitration background.

He has significant experience on transactions for the development and financing in the energy industry (mostly electricity and natural gas power projects) and private small-scale power projects (commercial and industrial energy, off-grid and next generation utilities), in France and in Africa both under civil and common law. He has substantial expertise in particular in negotiating power purchase agreements and concession agreements.

He advises global players in energy and public institutions on energy policies implementation at their national and international levels and has a solid expertise of energy regulatory frameworks in Africa, both in civil law countries and common law jurisdictions.

To a larger extent, his work relates to clean energies, agriculture, natural resources, mining, telecommunications, and port and airport facilities.

Julien is a law graduate from the Panthéon-Assas University and of the Public Business Law Institute (*Institut de Droit Public des Affaires*). He speaks French and English and has a basic knowledge of Swahili.

Previous experience

Total S.E

In-house Lawyer | International Commerce | 2021

Clyde & Co LLP (Paris and Dar es Salaam)

Project, Energy and Infrastructure | Associate | 2014 – 2021

Watson, Farley & Williams LLP (Paris)

Project Finance & Regulatory | Associate | 2011 - 2014

Articles

- Lomé Initiative on PV financing Forbes Africa April 2019
- Mini-Grid electrification in DR Congo, Legal Review 2018

- Congo DRC: Highlight of the New Mining Code and PPP Reform to be Promulgated Shortly 2018
- The electricity sector in Burundi: a place for renewable energy in the great lakes region? 2018
- Eligibility Customer Regime: an "open access" electricity market in Nigeria? 2017
- Algeria's Strategic Shift in Renewable Energy 2017

Illustrative experience

Oil & Gas

- Advising a French major company in the negotiation of a 15-year LNG loading agreement with the owner and operator of a liquefied natural gas terminal in France for the loading of LNG for LNG vessels and trucks.
- Advising a French major company in the negotiation of an agreement for the cooling-down and gassing-up of LNG tankers with a major containership operator using LNG-powered oceangoing vessels.
- Advising a French major company in the transfer of its French activities, including commercial and supply agreements and related services level agreements, in the LNG bunkering business to a French affiliate.
- Advising a French major company in the long-term sale and transfer of guarantees of origin of biogas to major containership operators in the Netherlands.
- Advising a French major company in the negotiation of LNG Bulk supply with LNG suppliers in Europe.
- Advising a French major company in the negotiation of the Terminal Use Agreement with Gate LNG Terminal.
- Advising a French major company in the relation to the granting of European subsidies in the fostering of the European LNG industry.
- Advising an Indonesian developer and investor, in respect of a gas-to-power project in Papua-New-Guinea, and negotiation of a gas supply agreement.

Electricity

- Advising the Ministry of energy of Democratic Republic of Congo in the drafting of a public electricity production and distribution mini-grid concession
- Advising a major French gas company in relation with a study in relation to legal innovations aimed at accelerating the deployment of off-grid solutions in emerging countries
- Advising a major French gas company in the review and analysis of several regional and national legal framework in the energy production and sale in Ghana, Kenya, Ivory Coast
- Advising a French major company in relation with the development of two off-grid solar projects in Nigeria and negotiation of corporate PPAs
- Advising a major French gas company on the drafting of an international treaty applying to the clean energy sector
- Advising a French clean energy company on the development of PV projects in Burundi
- Advising a French clean energy company on the development of PV projects in Ivory Coast

- Advising an Indonesian developer and investor, in respect of the construction, financing and operation of a gas-to-power project in Papua-New-Guinea, for its negotiation of a Master gas supply agreement and the Power Purchase Agreement (PPA)
- Advising a French Developer in relation with a bid submission in the context of an international tender launched by the Electricity Regulator in Senegal for the development, design, financing, construction, ownership and operation of two solar PV projects with a total cumulated capacity of up to 60 MW of installed capacity
- Advising the International Solar Alliance for its programme "Affordable Finance at Scale", and in particular a group of francophone African countries, for implementing a collective legal framework aiming to lower the investments costs in solar infrastructure
- Advising the Minister of Energy of DRC for the drafting/review of public concession agreements for 3 solar mini-grid projects in DRC to be tendered by the end of year 2018
- Advising a sponsor for the development of mini-hydro projects in the Katanga region in DRC using dedicated distribution grid for mining companies
- Advising an IPP for the development and financing of a wind farm in Lebanon
- Advising an Emirati clean energy developer for the development, construction of a solar rooftop power plants and negotiation of the Corporate PPA in Dubaï (UAE)
- Advising a French independent private equity firm for purchasing shares in several hydropower plants in France
- Advising the Lenders led by a German DFI in relation with the financing of a solar project in Kenya
- Advising an American investment fund for the acquisition of solar PV plants portfolios in France
- Advising a major French investment fund in the acquisition of 50% stake of a 440 MW onshore wind portfolio, mainly in operation, in France
- Advising an Egyptian investment fund in the acquisition of 49% stake of a 330 MW onshore wind portfolio made up of 16 wind farms, mainly in operation in France
- Advising a German bank in the financing of several wind farms portfolios for a total installed capacity of several hundred MWs in France
- Advising a Swiss utility in relation with the negotiation of wind EPC/TCMA contracts, and acquisition of wind farm portfolios in development in France
- Advising a German asset management fund in the acquisition of a greenfield onshore wind portfolio, in Champagne-Ardenne Region with a combined capacity of 70 MW
- Advising a German bank for the financing of two (2) wind farms totalizing a power installed capacity of 24 MW
- Assistance to a French company on regulatory issues relating to the production and sale of electricity from a wind farm on an industrial site
- Advising a Swiss utility in relation with the negotiation of solar EPC/TCMA contracts
- Advising a Swiss utility in relation with the set up and financing of several project financed solar plants in France (25 MW+)

- Advising a French bank for the project financing of a portfolio of small-scale solar plants on rooftop, with an installed power capacity for each project less than 250 kWc, and benefiting from FITs
- Advising a French solar developer for a vendor due diligence and the selling of two (2) gridconnected solar plants for a total installed power capacity of around 15,5 MWp and benefiting from FITs
- Advising a French solar developer for the creation of public-private company and the corporate structure for the development and operation of solar plants
- Advising a German investment fund for an acquisition at construction stage of several grid connected solar plants and benefiting from FITs
- Advising a major Indian conglomerate in an Dispute Adjudication Board (DAB) in civil law / mixed common law concerning an EPC / FIDIC contract with the Rwandan State and subsequent UNCITRAL arbitration.
- Advising Swiss investor and developer of container terminals in relation to the concession agreement for the construction and operation of a terminal at Lomé, Togo.
- Advising a Moroccan clean energy developer in the negotiation of a concession and a power purchase agreement with the competent authorities of Ivory Coast.
- Advising a solar developer for the construction of two grid-connected solar plants in Nigeria for a total installed power capacity of 60 MWp, benefiting from a PPA with the national transmission operator.
- Advising a Swiss investment fund for a 7,400,000 Euros acquisition of eight (8) grid connected ground solar plants for a total installed capacity of 38,57 MWp developed by French developer and benefiting from FITs
- Advising a French developer for the selling of a portfolio of rooftop-mounted solar panels located over agricultural greenhouses, each project having an installed power capacity of less than 250 kWc
- Advising a French Bank fund in relation with the acquisition of two solar plant projects in France (23 MW)
- Advising a French developer in relation with the acquisition of development rights for a solar power project in France
- Advising a Swiss investment fund in relation with the acquisition of a solar plant project in La Réunion (Overseas French territory) (2MW)
- Assistance to a French company on project development issues in relation to a solar CPV plant
- Assistance to a French utility for the development of solar plants on previous waste treatment sites
- A French company on regulatory issues relating to the production and sale of electricity from a wind farm on an industrial site
- Advising a German bank for the project financing amounting to EUR 41 million of the construction and operation of a 12 MW grid-connected solar plant built on public parking lots in Bordeaux, France and benefiting from FITs

- Advising a German bank for the project financing amounting to EUR 26.5 million of the construction and operation of a 7,8 MW grid-connected solar plant built on private parking lot near Perpignan, France and benefiting from FITs
- Advising a German bank for the project financing of the construction and operation of a 2,617
 MW grid-connected ground solar plant located in Corsica and benefiting from FITs
- Advising a German bank for the project financing amounting to EUR 11 million of the construction and operation of a 3,275 MW grid-connected ground solar plant located in Corsica, and benefiting from FITs
- Advising a French developer for the selling of a portfolio of rooftop-mounted solar panels located over agricultural greenhouses, each project having an installed power capacity of less than 250 kWc.
- Advising parties in numerous administrative litigation (appeals in excess of power, precontractual and compensation before the Council of State and administrative courts) in the airport, telecoms and media fields in France.

Other sectors

- Advising Swiss business aviation services companies operating at the Bale Mulhouse Airport in relation to tax and legal issues with the airport operator.
- Advising Swiss investor and developer of container terminals in relation to the concession agreement with the Port of Lomé and the construction and operation of a container port.
- Advising a major French energy producer in the negotiation of a tripartite agreement with Eolien Maritime de France and the Syndicat mixte of the Port of Cherbourg, Caen and Ouistreham for the occupancy and unfolding of off-shore wind turbines.
- Advising a major French energy producer in the negotiation of a tripartite agreement with Eolien Maritime de France and the Grand Port Maritime of Nantes Saint-Nazaire for the occupancy and the unfolding of off-shore wind turbines.
- Advising a major operator in the negotiation of an agreement for public domain occupancy in relation with the Gare du Nord train station.